

### The Art and Science of Work.

Workology.com | @Workology

# The History of Workology

Workology is a destination for the disruptive workplace leader discussing trends, tools and case studies for HR, recruiting professionals and business leaders. The site and community is designed for those who are tired of the status quo and are compelled to change and transform not just their organization but the world of work and the human capital industry.



# **About Workology**



600,000 HR Leaders Ea. Month



200K SOCIAL MEDIA FOLLOWERS



250,000 MONTHLY WEBSITE VIEWS



400,000 LIFETIME Podcast downloads



250,000 NEWSLETTER SUBSCRIBERS

# **Demographics**





# **Companies**

amazon















UNITEDHEALTH GROUP®













### **Audience Focus**







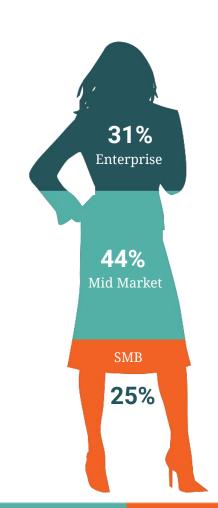




# **Audience & Reach**

### **Audience**

- Experienced to senior level HR and recruiting practitioners with 7+ years of experience.
- Advanced college education beyond a bachelor's degree.
- The average visitor spends
   9 minutes on our website



# **Top Industries**

- 1. Advertising
- 2. Finance
- 3. Technology
- 4. Healthcare
- 5. Energy



# **DEDICATED EMAIL BLAST**



Every year, Jobvite surveys hundreds of recruiters and HR professionals for our <u>2020 Recruiter Nation Survey report</u> to determine where the industry's priorities lie and what current hiring trends are.

We asked, you answered, and we compiled all of the results into our survey report!

This year was undoubtedly different as Americans continue to face significant societal challenges and change in 2020, the impact is being felt by talent acquisition professionals from organizations of all sizes and across all industries.

Some of the key takeaways from this year's report include:

- · The importance of D&I initiatives
- · Increased priority of quality of hire over time-to-hire
- · Social media's rise as a recruitment channel
- Trends in remote work and video interviewing
- · Utilization of AI and automation in daily recruiting tasks

Download the report to see how your peers are rolling with the changes 2020 has brought, and what they're focusing on in 2021.

Download the report

# HR E-BLAST

Reaches 80,000 HR Pros in 4 segmented groups by company size. Deets next slide.

STARTING AT \$7.000

# TRAINING E-BLAST

Reaches a targeted list of 20,000 Training Professionals & decision makers

\$4.000 PER ISSUE

### **RECRUITING E-BLAST**

Reaches a targeted list of 60,000 Recruiting Professionals & decision makers

\$5.000 PER ISSUE

# **SR HR E-BLAST**

Reaches a targeted list of 60,000 CHRO's & decision makers

S7.000 PER ISSUE

**JOBVITE** 

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# **GENERAL HR DEDICATED EMAIL BLAST (COMPANY SIZE)**

List is segmented into the following company size categories with 80,000 contacts each.



Why are companies like Grubhub, VRBO and Allstate turning to Seen by Indeed? Because thousands of tech candidates are coming to Seen to match to their next big opportunity.

As a tech talent marketplace, Seen helps you find your next great tech hire in just a few clicks. And because we get to know the talent (not just their resume), you can check off every box on your wishlist—skills, location, salary and more.

For a limited time, try Seen by Indeed's Pro plan free (valued at \$10,000/year). For two weeks, you'll get:

- · Access to over 120,000 tech candidates
- Unlimited contacts
- . Matching and interested candidates sent straight to you

Claim your free trial

Sign up and add your jobs, and we'll grant you access to Pro within 1 business





## **COMPANY SIZES**

- Small Size Companies: 0-499 employees
- Medium Size Companies: 500-2,499 employees
- Large Size Companies: 2,500-9,999 employees
- Enterprise Size Companies: 10,000+ employees

### **PRICING**

- 1 group: \$7,000
- 2 groups: \$13,000
- 3 groups: \$18,000
- 4 groups: \$23,000

## **METRICS**

Open rates are generally 13-18% with click throughs 3-7%.



# **NEWSLETTER SPONSOR**

#### WORK & logy



TO CATALYZE CHANGE

New-Skill Your Workforce to Catalyze Change

Dear Jessica,

What does it mean to catalyze change? It means introducing new tools, processes, or approaches to inspire a fundamental transformation. It means setting the right conditions to accelerate the chemistry of people and idees that allow your organization to innovate.

WORK Coau

Download this research report to gain insight into six action items that high-performing organizations use to build a new-skilling approach to learning and development that can better keep pace with changing needs and priorities of the organization and its people.



Don't see the button? Click here!

#### WHAT'S TRENDING IN HR & RECRUITING

Love the newsletter? Join our Workology Group on Facebook. Join the conversation by clicking here.

#### Be in the Know

Suggested Reading

- Here's How to Avoid Accidentally Showing Your Genitals to Your Colleagues on Zoom. It's happened to the best of us during this period of extended working from home: You're minding your own business when suddenly a Zoom room full of your colleagues and/or business partners gets a non-consensual eyeful of unsecured loin.
- Jobs Reset: Why "intentional learning" is the most important skill to learn right now. In
  a recent report, McKinsey describes "intentional learning" as the most fundamental
  skill for professionals to cutifivate in the coming decades, saying that: "Few adults
  have been trained in the core skills and ministents of effective learners".
- Why it's time to include compensation ranges in job postings. Changing jobs is one of the most significant decisions we make. It's right up there with deciding to get married or buy a house. And for most job searches, the process goes something like this: You draft a resume that captures your experience.
- Ep 248: How to Help Remote Teams Be Productive. Right now, we're all looking for ideas to help our teams who are suddenly dispersed and working from home due to the constraints. For your dark employees who have never notice removed the constraints.



ON DEMAND



# HR NEWSLETTER

Reaches 80,000 HR Pros in 4 segmented groups by company size. Deets next slide.

STARTING AT \$5.000

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### SR HR NEWSLETTER

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\$5.000 PER ISSUE

*Includes a header, text, and call to action (CTA)* 



#### **SECONDARY AD OPTION**

ad available below the fold for each newsletter

STARTING AT \$1.500

# **GENERAL HR NEWSLETTER (COMPANY SIZE)**

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NEW-SKILL YOUR WORKFORCE TO CATALYZE CHANGE

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• 3 groups: \$12,000

• 4 groups: \$15,000

## **METRICS**

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# **PODCAST SPONSOR**

### Ep 208 - Recruiting Trends for 2020

Dec 18, 2019 | By Jessica Miller-Merrell | HR, Podcast

### **FUTURE OF RECRUITING**

Featuring: Bhushan Sethi

### **EPISODE 208**







# PODCAST SPONSORSHIP

4 episodes per month with 1 sponsor allowed. Over 5,000 downloads for each episode within 45 days of posting. 15 second spot that Jessica or host will read after intro. Logo will be placed on the featured image as well as linked in the transcript on our website. Company will also be mentioned at the end of the episode.

## **PODCAST SERIES**

A customized 8 episode series featured on Workology Podcast.

STARTING AT \$6,500/SERIES

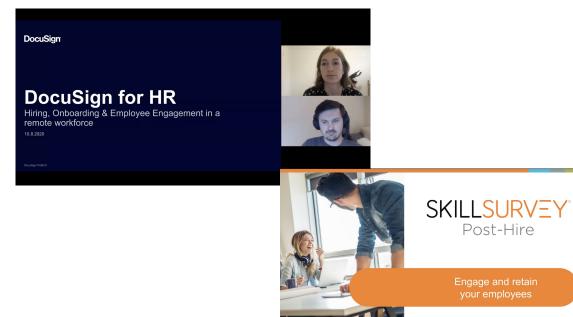
\$6,000/ MONTH



# VIRTUAL PRODUCT DEMO

# SAMPLE COMPANIES WHO HAVE PARTICIPATED





# VIRTUAL PRODUCT DEMO

Every Tuesday - Limited to 4 per month

Expect 150 + Qualified Leads

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\$7,000 PER DEMO



# **WEBINAR SPONSOR**

# **WEBINAR SPONSORSHIP**

#### \$10,000/PER WEBINAR

1 sponsor per webinar. 2 minute live pitch after the introductoin of the webinar. Sponsor provides the speakers & content.

registrants per webinar. Registration list will be provided to the sponsor for follow up corrispondence.

Webinars usually have 250 to 600



7 Strategies to Streamline HR Busywork and Maximize Your HR Team's Productivity

Available: October 10, 2019 at 1 PM EST (L2 PM CST, L0 AM PST)

The average U.S. worker spends on average 47 hours a week at work 14 hours a week being productive, and nearly 10 hours of week distracted and surfing mindlessly on the such. As an UR executive your strumble to certainine and elevate your own worldow and your teness is constant and unreflecting

In this webcast, you'll learn 7 strategies to streamline your HR tearn and drive maximum productivity, helping to eliminate non-productive time and busywork in human resources. Hear from our speakers on how to get out from the HR weeds and be more strategic in your role supporting the larger business. This hour-long interactive presentation focuses on HR productivity strategies for success, prioritizing you and your team's tasks, combined with recommended technologies and tools designed to help you operate in the most focused and optimized www. You'll walk away with success strategies designed to increase productivity levels as muc as 25%. Imagine if you had 25% more of anything - more time, more results or more happiness

This webcast is pre-approved for 1.0 business HRCI and SHRM credits.

A replay will be available for those unable to attend the webinar live

#### Speakers:



ssica Miller-Merrell, SHRM-SCP is the Founder of Workology.com and the Chief Strategist at her company, Xceptional HR. She specializes in providing HR and talent acquisition consulting and resources for organizations focused on simple solutions that leverage digital and hnology. She's the author of Tweet This! Twitter for Business and The HR Technology Field Guide. Jessics has been recognized by The omist, Farbes, SHRM Magazine and others for her contributions to HR and recruitment.

7 STRATEGIES TO STREAMLINE HR BUSYWORK

& MAXIMIZE YOUR HR TEAM'S PRODUCTIVITY

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**EXAMPLE** 



#### \$12,000/PER WEBINAR

pitch after the introductoin of the webinar. Jessica Miller-Merrell. Founder of Workology is the speaker & developes content. Webinars usually have 250 to 600 registrants per webinar. Registration list will be provided to the sponsor for follow up corrispondence.

1 sponsors per webinar. 2 minute live



# **FEATURED BLOG**

#### How to Build Belonging at Work (and Why It Matters)

Sep 23, 2019 By Steven Huang | HR



(AND WHY IT MATTERS)

**EXAMPLE** 

#### How to build belonging at work (and why it matters)

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At some point in our lives, we've all been in a situation where we felt we didn't belong. Perhaps it was that birthday party of a friend of a friend where you just couldn't find anything in common. Maybe you were underdressed (or overdressed) for a professional conference. When faced with these types of situations and the uncomfortable feelings they bring up, we typically try to leave.

However, what if the place you felt you don't belong is the place you have to be for eight or nine hours a day; Monday through Friday?

When employees feel like they don't belong at work, their performance and their personal lives suffer. Creating feelings of belonging for all employees is one of the best things you can do to improve employee engagement, performance, and help support business goals.

#### Building belonging at your company

In order to build a sense of belonging among employees at your company, you must first embrace and put into practice a commitment to diversity and inclusion. There is no checklist for creating a diverse and inclusive company. but starting with getting executive-level support is often an important first step. Just as building company culture isn't an HR-only initiative, creating a diverse and inclusive company where people feel they belong is a companywide effort.

One way to get a baseline to understand whether or not people feel like they belong at your company is to use a diversity and inclusion survey. Just like any workplace survey (say employee engagement, for example) using a diversity and inclusion survey is the beginning of a conversation. This type of survey provides invaluable guidance on how to move forward creating a diverse and inclusive company where all types of people can belong.

#### **More Great Resource**

Ep 136 - Future of Work: Workplace Accessibility and Inclusion Episode 190: Creating Authentic & Inclusive Experiences for Your Workforce

# FEATURED BLOGS

\$2,500/POST

1 featured blog posting per month. Sponsor gets to post in the blog. The writer of the blog will also get a bio at the bottom of the article Shared on social media for extra exposure.

Graphic size 1200 X 630 pixels in jpg format.

Posted in HR

**FEATURED BLOG BIO** 



Steven Huang

Steven oversees Culture Amp's global diversity and inclusion practice. With a mixed background in data analytics and social justice, he advises customers on D&I strategy. measurement, research and partnerships. Steven's remit also includes Culture Amp's internal D&I function.





# **PRODUCT REVIEW**

# **PRODUCT REVIEW**

Review: Culture Amp Helps Solve the Greatest Workplace Mysteries with Data

May 21, 2019 | By Jessica Miller-Merrell | HR, Reviews





SOLVE THE GREATEST WORKPLACE
MYSTERIES WITH DATA
WORK



Learn more about our HR Technology and Product Reviews here at Workplogy See our FTC disclosure at the end of this review.

One of the greatest workplace mysteries is employee engagement; it's challenging to understand what drives performance, satisfaction, and happiness st work. To add some content, it's worth noting that G2 article states, 60% of IRE employees believe that employee engagement has increased over the past year, yet only 34% of non-HR employees feel more engaged over the same time period.

Earlier this month, that the pleasure of seeing a demo of the People and Culture platform, Culture 4 mp. Hirshig per present on thousands of admost over the last 10 years, I continue to be incredibly impressed with Culture Amp. They are a company that drinks their own champages and are committed to creating a technology platform that goes beyond tradfocious regions surveys. They give managers and hill Readers up to the second insight into their employer engagement releval and recent.

Driving Awareness and Education on Turnover Trends and Manager Impact

One of my favoritie features in Culture Amp's platform is turnover analysis. Their reporting is different than traditional bread turnover metrics and formulas. You have the ability to customize your reporting and analysis and focus on employee groups filtered by a manager, project group, tenure, and more. This Predictive Analytics is valuable to forecast the future of your organization.



#### \$5,000/REVIEW



## PRODUCT REVIEW + LIVE DEMO



After spending the time to demo with your team, we publish a 400-700 word product review on our website that includes link backs and screenshots to your product. These are promoted and shared on social media, newsletters, & optimized for SEO. We also will facilitate a live demo for our community and you have access to the registration list. Expected registration list is 150-250.

\$10,000/DEMO

# PRODUCT VIDEO REVIEW ADD ON



\$3,000/ REVIEW



# **HUMAN CAPITAL WEEKLY WEBSITE**



# HUMAN CAPITAL WEEKLY

All Sponsor's blog content will be shared on the new website – which will be called Human Capital Weekly Launch in Q2 2021

Shared to more than 200k social media followers

\$2,000/ MONTH





# Let's chat

Want to learn more about us?

Let's connect

jessica@workology.com | 405.343.5751

